TRIUMPH GULF COAST, INC. PANAMA CITY, FLORIDA FINANCIAL STATEMENTS FOR THE MONTH AND ELEVEN MONTHS ENDED NOVEMBER 30, 2018 AND 2017



Tipton, Marler, Garner & Chastain-The CPA Group

Certified Public Accountants

To the Board of Directors Triumph Gulf Coast, Inc. Panama City, Florida

Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of November 30, 2018 and 2017, and the related statements of activity for the month and eleven months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

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Panama City, Florida December 6, 2018

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Triumph Gulf Coast, Inc Statements of Financial Position

As of November 30, 2018 and 2017

		T	Total			
	As of Nov 30, 2018					
ASSETS						
Current Assets						
Bank Accounts						
First Nat'l Bank NWFL- MM		100,222.07		75,544.84		
First Nat'l Bank NWFL-Checking		64,959.73		6,611.04		
Florida Prime		303,770,668.41	÷	300,136,117,61		
Total Bank Accounts	\$	303,935,850.21	\$	300,218,273.49		
Total Current Assets	\$	303,935,850.21	\$	300,218,273.49		
Other Assets						
Prepaid Expenses		ŝ		14,390.00		
Total Other Assets	\$	H	\$	14,390.00		
TOTAL ASSETS	\$	303,935,850.21	\$	300,232,663.49		
LIABILITIES AND EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts Payable (A/P)		8,502.00				
Total Accounts Payable	\$	8,502.00	\$			
Credit Cards						
FNBNWFL Mastercard		110,99		20		
Total Credit Cards	\$	110.99	\$	(.		
Other Current Liabilities						
Interest Payable to Trust		607,332.68		336,162.24		
Payroll Liabilities						
Federal Taxes (941/944)	-	2,381.24	-	2,602.66		
Total Payroll Liabilities	\$	2,381.24	\$	2,602.66		
Total Other Current Liabilities	\$	609,713.92	\$	338,764.90		
Total Current Liabilities	\$	618,326.91	\$	338,764.90		
Total Liabilities	\$	618,326.91	\$	338,764.90		
Equity						
Designated to Individual Counties						
Вау		14,946,533.20		15,000,000.00		
Escambia		15,000,000.00		15,000,000.00		
Franklin		15,000,000.00		15,000,000.00		
Gulf		15,000,000-00		15,000,000.00		
Okaloosa		15,000,000.00		15,000,000.00		
Santa Rosa		15,000,000.00		15,000,000.00		
Wakulla		14,820,000.00		15,000,000,00		
Walton		15,000,000.00		15,000,000.00		
Total Designated to Individual Counties	\$	119,766,533.20	\$	120,000,000.00		
Undesignated		179,898,375.60		(120,000,000.00)		
Net Revenue		3,652,614.50		299,893,898.59		
Total Equity	\$	303,317,523.30	\$	299,893,898.59		
TOTAL LIABILITIES AND EQUITY	\$	303,935,850.21	\$	300,232,663.49		

Triumph Gulf Coast, Inc Statements of Activity

For the Months Ended November 30, 2018 and 2017

		Total						
	33 	Nov 2018	No	v 2017 (PY)				
Revenue								
Total Revenue		-		96 5				
Gross Profit	\$	-	\$	-				
Expenditures								
Administrative								
Accounting & Auditing		8,502.00		15,650.00				
Advertising & Marketing				400.00				
Computer		797.89		5,545.87				
Economic Advisor		9,424.28		4				
Insurance		8 8 0		1,308.00				
Legal & Professional Services		8,333.33		8,333.33				
Office Space Rent		1,000.00		æ				
Office Supplies		8E		(38.19)				
Payroll Expenses		021		s				
Executive Director		7,458.33		7,458.33				
Taxes		570.56		570.55				
Total Payroll Expenses	\$	8,028.89	\$	8,028.88				
Phone, technology, meeting expenses		185,99		5				
Program Administration		8,076.20		<u>ii</u>				
Special Legal Services		8,333.33		2				
Taxes & Licenses				850.00				
Travel & Per Diem for Staff		241.19		2,398.54				
Website		400.00		1,760.00				
Total Administrative	\$	53,323.10	\$	44,236.43				
Funds Distributed		53,466.80		4				
Total Expenditures	\$	106,789.90	\$	44,236.43				
Net Operating Revenue	\$	(106,789.90)	\$	(44,236.43)				
Net Revenue	\$	(106,789.90)	\$	(44,236.43)				

Triumph Gulf Coast, Inc Statements of Activity For the Eleven Months Ended November 30, 2018 and 2017

	Total				
	Ja	n - Nov, 2018	Jan	- Nov, 2017 (PY)	
Revenue					
Interest Income		4,419,277.00		: =)	
Settlement Revenue		*		300,000,000.00	
Total Revenue	\$	4,419,277.00	\$	300,000,000.00	
Gross Profit	\$	4,419,277.00	\$	300,000,000.00	
Expenditures					
Administrative					
Accounting & Auditing		81,411.50		15,650.00	
Advertising & Marketing		3,230.00		4,640.00	
Computer		3,544.31		5,545.87	
Economic Advisor		103,667.08			
Economic Advisor Software/tools		8,500.00			
Grants Evaluation Costs		13,500.00		-	
Insurance		13,081-68		1,308.00	
Legal & Professional Services		91,666.63		24,999.99	
Office Space Rent		10,000.00		-	
Office Supplies		5,303.59		1,491.80	
Payroll Expenses					
Executive Director		82,041.63		44,061.51	
Taxes		6,276.18		3,370.70	
Total Payroll Expenses	\$	88,317.81	\$	47,432.21	
Phone, technology, meeting expenses		1,586.90		÷	
Program Administration		85,618.14			
Special Legal Services		15,093.33			
Taxes & Licenses		(206.25)		850,00	
Travel & Per Diem for Board		617.71		¥	
Travel & Per Diem for Staff		6,338.27		2,398.54	
Website		1,900.00		1,760.00	
Wire Fees		25.00		25.00	
Total Administrative	\$	533,195.70	\$	106,101.41	
Funds Distributed		233,466,80		÷	
Total Expenditures	\$	766,662.50	\$	106,101.41	
Net Operating Revenue	\$	3,652,614.50	\$	299,893,898.59	
Net Revenue	\$	3,652,614.50	\$	299,893,898.59	

Triumph Gulf Coast, Inc Statement of Activity by Class For the Month Ended November 30, 2018

	Вау	Un	designated	TOTAL
Revenue				
Total Revenue				1
Gross Profit	\$ ŝ	\$		\$ £
Expenditures				
Administrative			(1 24)	3 = 2
Accounting & Auditing			8,502.00	8,502.00
Computer			797.89	797.89
Economic Advisor			9,424.28	9,424.28
Legal & Professional Services			8,333.33	8,333.33
Office Space Rent			1,000.00	1,000.00
Payroll Expenses				
Executive Director			7,458.33	7,458.33
Taxes			570.56	570.56
Total Payroll Expenses	\$ 	\$	8,028.89	\$ 8,028.89
Phone, technology, meeting expenses			185.99	185.99
Program Administration			8,076.20	8,076.20
Special Legal Services			8,333.33	8,333.33
Travel & Per Diem for Staff			241.19	241.19
Website			400.00	400.00
Total Administrative	\$ -	\$	53,323.10	\$ 53,323.10
Funds Distributed	53,466.80		3. # .)	53,466.80
Total Expenditures	\$ 53,466.80	\$	53,323.10	\$ 106,789.90
Net Operating Revenue	\$ (53,466.80)	\$	(53,323.10)	\$ (106,789.90)
Net Revenue	\$ (53,466.80)	\$	(53,323.10)	\$ (106,789.90)

Triumph Gulf Coast, Inc Statement of Activity by Class For the Eleven Months Ended November 30, 2018

		Bay Wakulla		U	ndesignated	TOTAL	
Revenue			_				
Interest Income		2		-		4,419,277.00	 4,419,277.00
Total Revenue	\$	*	\$	*	\$	4,419,277.00	\$ 4,419,277.00
Gross Profit	\$		\$	-	\$	4,419,277.00	\$ 4,419,277.00
Expenditures							
Administrative							i.
Accounting & Auditing						81,411.50	81,411.50
Advertising & Marketing						3,230.00	3,230.00
Computer						3,544.31	3,544.31
Economic Advisor						103,667.08	103,667.08
Economic Advisor Software/tools						8,500.00	8,500.00
Grants Evaluation Costs						13,500.00	13,500.00
Insurance						13,081.68	13,081.68
Legal & Professional Services						91,666.63	91,666.63
Office Space Rent						10,000.00	10,000.00
Office Supplies						5,303.59	5,303.59
Payroll Expenses							
Executive Director						82,041.63	82,041.63
Taxes	~					6,276.18	6,276.18
Total Payroll Expenses	\$	1343	\$	-	\$	88,317.81	\$ 88,317.81
Phone, technology, meeting expenses						1,586.90	1,586.90
Program Administration						85,618.14	85,618.14
Special Legal Services						15,093.33	15,093.33
Taxes & Licenses						(206.25)	(206.25)
Travel & Per Diem for Board						617.71	617.71
Travel & Per Diem for Staff						6,338.27	6,338.27
Website						1,900.00	1,900.00
Wire Fees						25.00	25.00
Total Administrative	\$		\$	3 9 1	\$	533,195.70	\$ 533,195.70
Funds Distributed		53,466.80		180,000.00		· · · · · · · · · · · · · · · · · · ·	233,466.80
Total Expenditures	\$	53,466.80	\$	180,000.00	\$	533,195.70	\$ 766,662.50
Net Operating Revenue	\$	(53,466.80)	\$	(180,000.00)	\$	3,886,081.30	\$ 3,652,614.50
Net Revenue	\$	(53,466.80)	\$	(180,000.00)	\$	3,886,081.30	\$ 3,652,614.50
			-		-		

Triumph Gulf Coast, Inc Statement of Activity by Class

For the Eleven Months Ended November 30, 2017

	Bay	Escambia	Franklin	Gulf
Revenue				÷
Settlement Revenue	15,000,000,00	15,000,000.00	15,000,000.00	15,000,000.00
Total Revenue	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00
Gross Profit	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00
Expenditures				
Administrative				
Accounting & Auditing				
Advertising & Marketing				
Computer				
Insurance				
Legal & Professional Services				
Office Supplies				
Payroll Expenses				
Executive Director				
Taxes				
Total Payroll Expenses	\$ -	\$ -	\$	\$ -
Taxes & Licenses				
Travel & Per Diem for Staff				
Website				
Wire Fees				
Total Administrative	\$	\$-	\$ -	\$ -
Total Expenditures	\$ -	\$ -	\$ -	\$ -
Net Operating Revenue	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00
Net Revenue	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00

Triumph Gulf Coast, Inc Statement of Activity by Class

For the Eleven Months Ended November 30, 2017

-	Okaloosa	Santa	a Rosa		Wakulla		Walton	 Undesign	ated	-	TOTAL
_	15,000,000.00	15,00	00,000.00	1	5,000,000.00	_	15,000,000.00	 180,000,	00.00	-	300,000,000.00
\$	15,000,000.00	\$ 15,00	00,000.00	\$ 1	5,000,000.00	\$	15,000,000.00	\$ 180,000,	00.00	\$	300,000,000.00
\$	15,000,000.00	\$ 15,00	00,000.00	\$ 1	5,000,000.00	\$	15,000,000.00	\$ 180,000,	00.00	\$	300,000,000.00
											5
								15,6	650.00		15,650.00
								4,6	640.00		4,640.00
								5,5	545.87		5,545.87
								1,3	308.00		1,308.00
								24,9	999.99		24,999.99
								1,4	191.80		1,491.80
											÷
								44,(061.51		44,061.51
								 3,3	370.70		3,370.70
\$	-	\$	•	\$	196	\$		\$ 47,4	32.21	\$	47,432.21
								8	350.00		850.00
								2,3	98.54		2,398,54
								1,7	60.00		1,760.00
									25.00	<u></u>	25.00
\$		\$	D#0	\$	340	\$	(<u>1</u>)	\$ 106,1	01.41	\$	106,101.41
\$	-	\$		\$		\$		\$ 106,1	01.41	\$	106,101.41
\$	15,000,000.00	\$ 15,00	0,000.00	\$ 15	5,000,000.00	\$	15,000,000.00	\$ 179,893,8	98.59	\$	299,893,898.59
\$	15,000,000.00	\$ 15,00	0,000.00	\$ 15	5,000,000.00	\$	15,000,000.00	\$ 179,893,8	98.59	\$	299,893,898.59

Triumph Gulf Coast, Inc Budget vs. Actuals: 2018 Admin - FY18 P&L Classes For the Month Ended November 30, 2018

	Actual		Budget	0	ver Budget
Revenue					
Total Revenue	¥	7			
Gross Profit	\$	\$		\$	
Expenditures					
Administrative					
Accounting & Auditing	8,502.00		5,050.00		3,452.00
Advertising & Marketing			400.00		(400.00)
Computer	797.89		800_00		(2.11)
Economic Advisor	9,424.28		9,583,33		(159.05)
Economic Advisor Software/tools	2		1,250.00		(1,250.00)
Grants Evaluation Costs	8		8,333.33		(8,333.33)
Insurance	2		1,725.00		(1,725.00)
Legal & Professional Services	8,333.33		10,416.67		(2,083.34)
Office Space Rent	1,000.00		2,500.00		(1,500.00)
Office Supplies	•2		416.67		(416.67)
Payroll Expenses					
Executive Director	7,458.33		7,458.33		Ξ.
Taxes	 570.56		1,141.17		(570.61)
Total Payroll Expenses	\$ 8,028.89	\$	8,599.50	\$	(570.61)
Phone, technology, meeting expenses	185.99		625.00		(439.01)
Program Administration	8,076.20		12,500.00		(4,423.80)
Special Legal Services	8,333.33		¥		8,333.33
Travel & Per Diem for Board	243		83,33		(83.33)
Travel & Per Diem for Staff	241.19		1,500.00		(1,258,81)
Website	400.00		416.67		(16.67)
Wire Fees	 (e)	-	25.00		(25.00)
Total Administrative	\$ 53,323.10	\$	64,224.50	\$	(10,901.40)
Funds Distributed	 53,466.80	-	•		53,466.80
Total Expenditures	\$ 106,789.90	\$	64,224.50	\$	42,565.40
Net Operating Revenue	\$ (106,789.90)	\$	(64,224.50)	\$	(42,565.40)
Net Revenue	\$ (106,789.90)	\$	(64,224.50)	\$	(42,565.40)
		-		1	

Triumph Gulf Coast, Inc Budget vs. Actuals: 2018 Admin - FY18 P&L Classes

For the Eleven Months Ended November 30, 2018

	Actual	V:	Budget	C	ver Budget
Revenue		-			
Interest Income	 4,419,277.00				4,419,277.00
Total Revenue	\$ 4,419,277.00	\$		\$	4,419,277.00
Gross Profit	\$ 4,419,277.00	\$		\$	4,419,277.00
Expenditures					
Administrative					
Accounting & Auditing	81,411,50		55,550.00		25,861.50
Advertising & Marketing	3,230.00		4,400.00		(1,170.00)
Computer	3,544,31		8,800.00		(5,255.69)
Economic Advisor	103,667.08		105,416.63		(1,749.55)
Economic Advisor Software/tools	8,500.00		13,750.00		(5,250.00)
Grants Evaluation Costs	13,500.00		91,666.63		(78,166.63)
Insurance	13,081.68		18,975.00		(5,893_32)
Legal & Professional Services	91,666.63		114,583.37		(22,916.74)
Office Space Rent	10,000.00		27,500.00		(17,500.00)
Office Supplies	5,303.59		4,583.37		720.22
Payroll Expenses					
Executive Director	82,041.63		82,041.63		
Taxes	6,276.18		12,552.87		(6,276.69)
Total Payroll Expenses	\$ 88,317.81	\$	94,594.50	\$	(6,276.69)
Phone, technology, meeting expenses	1,586,90		6,875.00		(5,288,10)
Program Administration	85,618.14		137,500.00		(51,881.86)
Special Legal Services	15,093.33		3 2		15,093.33
Taxes & Licenses	(206.25)				(206.25)
Travel & Per Diem for Board	617.71		916.63		(298.92)
Travel & Per Diem for Staff	6,338.27		16,500.00		(10,161.73)
Website	1,900.00		4,583.37		(2,683.37)
Wire Fees	 25.00		275.00		(250.00)
Total Administrative	\$ 533,195.70	\$	706,469.50	\$	(173,273.80)
Funds Distributed	 233,466.80				233,466.80
Total Expenditures	\$ 766,662.50	\$	706,469.50	\$	60,193.00
Net Operating Revenue	\$ 3,652,614.50	\$	(706,469.50)	\$	4,359,084.00
Net Revenue	\$ 3,652,614.50	\$	(706,469.50)	\$	4,359,084.00

Triumph Gulf Coast, Inc. Schedule of Committed Funds As of November 30, 2018

Project Number	Completion Date	Contract	Вау	Escambia	Franklin
#49 Panama City Port Authority - 04/27/2018	12/31/2020	x	10,000,000.00		
#29 Wakulla County School Board-Career & Tech-06/12/18	11/30/2021	x			
#43 Okaloosa Co- Hwy 90 Sewer-06/12/18 #5 Escambia Co School Board- Workforce	12/30/2020	x			
Education-06/12/18	2019			3,012,709.00	
#143 Bay County School Board HVAC	8/31/2019	x	614,000.00		
#72 Whiting Aviation	12/31/2021				
#120 City of Pensacola MRO Aviation	3/22/2019			56,000,000.00	
Total Committed			\$ 10,614,000.00	\$ 59,012,709.00	\$-
Disbursements			(53,466.80)		
Total Outstanding Committed Funds			\$ 10,560,533.20	\$ 59,012,709.00	\$-

Triumph Gulf Coast, Inc. Schedule of Committed Funds As of November 30, 2018

Gulf	Okaloosa	Santa Rosa	Wakulla	Walton	TOTAL
					10,000,000.00
			3,926,867.00		3,926,867.00
	1,500,000.00				1,500,000.00
					3,012,709.00
					614,000.00
		8,523,655.00			8,523,655.00
					56,000,000.00
\$-	\$ 1,500,000.00	\$ 8,523,655.00	\$ 3,926,867.00	\$-	\$ 83,577,231.00
			(180,000.00)		(233,466.80)
\$-	\$ 1,500,000.00	\$ 8,523,655.00	\$ 3,746,867.00	<u>\$-</u>	\$ 83,343,764.20



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