

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

APPLICANT INFORMATION

Name of Individual/Entity/Organization: Pensacola State College

Proposal Title: Driving Florida's Future – Training Center

Amount of Triumph Funds Requested: \$3.25 million

Total Estimated Project Cost: \$5 million

Brief Description of Individual/Entity/Organization:

Pensacola State College, under the governance of a local Board of Trustees, annually serves more than 25,000 students in its two-county service area – Escambia and Santa Rosa counties in the Northwest Florida Panhandle. The College, a member of the Florida College System, offers baccalaureate and associate degrees, workforce certificates, adult education leading to a high school diploma or GED, business and industry training, non-credit continuing education, community outreach, and cultural enrichment opportunities for students and the community. The College is committed to providing quality, affordable, and accessible educational opportunities through a variety of delivery methods.

Contact Information:

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Name of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Pensacola State College Pre-Application to TRIUMPH

EXECUTIVE SUMMARY

- (i) **Amount of funds being sought from Triumph Gulf Coast:** \$3.25 million
- (ii) **Amount and identity of other sources of funds for the proposed project or program:**
- Pensacola State College: \$1.75 million
 - Private funds: \$782,425
 - College funds: \$967,575

(iii) **The location of the project or program:**

Located in the Northwest Florida Panhandle, Pensacola State College (hereafter PSC or the College), home of the “Pirates” – a comprehensive public institution governed by a governor-appointed local District Board of Trustees – was established by the Florida Legislature in 1947 as Florida’s first public junior college. More than 15,000 students enrolled in credit and noncredit courses offered during the 2023-2024 academic year. PSC, primarily an associate degree and certificate granting institution, also has a limited number of baccalaureate programs which account for about 7% of the FTE. The Triumph funding request of \$4 million will be utilized for renovation of an existing building on the Pensacola Campus (located at 1000 College Blvd., Pensacola, FL 32504) and programming costs (such as fee waivers, technology, furniture, and instructors to increase capacity).

(iv) **Summary description of the proposed program:**

The proposed project integrates the *Guiding Principles* of Northwest Florida Forward (northwestfloridaforward.com), a regional strategic initiative focused on driving economic vitality and growth in the Florida Panhandle by:

- Sustainable and enduring economic base;
- Diversified industries and high-wage employment growth;
- Greater alignment of partner resources through regional collaboration;
- Improving the vitality of all areas and populations in the region; and,
- Strengthen beyond traditional economic engines.

This project also contributes to the achievement of Northwest Florida Forward’s aspirational goal for Talent:

- Connect the talent assets of Northwest Florida talent to key industry clusters and ensure a dynamic and diverse workforce for new and growing businesses.

The program included in this project will enhance efforts to move under- and unemployed individuals into high-wage jobs and support multiple employers from several industry sectors.

This project was created in response to identified deficiencies in Workforce Board Region 1 (Escambia and Santa Rosa counties) caused by events such as Hurricanes Ivan, Dennis, and Sally, the economic recession, the Deepwater Horizon Oil Spill, and the COVID-19 pandemic. Primarily, there is the need to diversify our economy, which is historically heavily reliant on the tourism industry, so that we’re poised to withstand future natural and man-made disasters. Therefore, this project addresses the needs of employers from a number of occupations within

diverse industry sectors identified by CareerSource Escarosa (Region 1 Workforce Board), Enterprise Florida, and the Florida Department of Economic Opportunity (DEO). The College's Center for Corporate and Professional Development, within the Department for Workforce and Economic Development, delivers non-credit continuing workforce education training to businesses and individuals wishing to upgrade or develop new skills. This training often results in industry-recognized certification. For example, during the 2023-2024 academic year, the following certifications were earned through non-credit continuing workforce education training:

- CDL Class B/CDL Hazmat
- Insurance
 - Health & Life (Including Annuities and Variable Contracts)
 - Conversion Pre-licensing Course
 - General Lines Property and Casualty Agent Pre-licensing
 - Personal Lines Agent Pre-licensing Course
 - Registered Customer Representative Designation
 - Accredited Claims Adjuster Designation
- NCCER016 – Welding Level 1
- NCCER005 – Carpentry Level 1
- NCCER026 – Plumbing Level 1
- HAAS – Basic Mill Operator
- MICRO802 – Microsoft Office Specialist Word
- MICRO801 – Microsoft Office Specialist Excel
- MICRO803 – Microsoft Office Specialist Powerpoint
- INTUT001 – QuickBooks Certified User
- ADOBE023 – Adobe Certified Professional in Video Design

Additional certifications on the Florida 2024-2025 Master Credentials List which may be offered, dependent upon demand, through non-credit continuing workforce education training, utilizing the Training Center for classroom instruction, include:

- ADOBE024 – Adobe Certified Professional in Visual Design
- ADOBE025 – Adobe Certified Professional in Web Design
- NATEX002 – Air Conditioning Installation Specialization
- NATEX001 – Air Conditioning Service Technician
- NATEX003 – Air to Air Heat Pump Installation Technician
- NATEX004 – Air to Air Heat Pump Service Technician
- APPLE022 – Apple App Development with Swift Associate
- APPLE021 – Apple App Development with Swift Certified User
- ADESK034 – Autodesk Certified Associate in CAM 2.5 Axis Milling for Machinists
- ADESK035 – Autodesk Certified Associate in CAM for Turning
- ADESK036 – Autodesk Certified Expert in CAM for Multi-Axis Milling
- ADESK021 – Autodesk Certified Professional – AutoCAD
- ADESK023 – Autodesk Certified Professional – AutoCAD Civil 3D
- ADESK024 – Autodesk Certified Professional – Inventor

- ADESK025 – Autodesk Certified Professional – Revit Architecture
- ADESK038 – Autodesk Certified Professional in CAM for 3 Axis Milling
- ADESK031 – Autodesk Certified User – 3ds Max
- ADESK002 – Autodesk Certified User – AutoCAD
- ADESK011 – Autodesk Certified User – Inventor
- ADESK030 – Autodesk Certified User – Maya
- ADESK008 – Autodesk Certified User – Revit Architecture
- ETAIN006 – Avionics Electronics Technician
- AMAZN002 – AWS Certified Cloud Practitioner
- AMAZN004 – AWS Certified Data Analytics – Specialty
- AMAZN005 – AWS Certified Database – Specialty
- AMAZN003 – AWS Certified Developer – Associate
- AMAZN006 – AWS Certified Machine Learning – Specialty
- AMAZN007 – AWS Certified Security – Specialty
- AMAZN001 – AWS Certified Solutions Architect – Associate
- AMAZN008 – AWS Certified SysOps Administrator – Associate
- KNOWL006 – C# Coding Apprentice
- KNOWL005 – C# Coding Specialist
- (No FDOE Certification Code) – C-102 Certified Industry 4.0 Associate II – Advanced Operations
- (No FDOE Certification Code) – C-103 Certified Industry 4.0 Associate III Robotic System Operations
- (No FDOE Certification Code) – C-104 Certified Industry 4.0 Associate IV – IIoT Networking & Data Analytics
- NATHA008 – Certified Billing & Coding Specialist (CBCS)
- AAMIN001 – Certified Biomedical Equipment Technician
- AHIMA001 – Certified Coding Associate (CCA)
- AHIMA003 – Certified Coding Specialist -Physician-based (CCS-P)
- AHIMA002 – Certified Coding Specialist (CCS)
- APICS001 – Certified in Logistics, Transportation and Distribution (CLTD)
- TAFOM001 – Certified in Production and Inventory Management (CPIM)
- IISSC004 – Certified in Production and Inventory Management (CPIM)
- IISSC004 – Certified Information Systems Security Professional (CISSP)
- PROSO027 – Certified Internet Web (CIW) Advanced HTML5 & CSS3 Specialist
- PROSO034 – Certified Internet Web (CIW) Artificial Intelligence Associate
- PROSO035 – Certified Internet Web (CIW) Artificial Intelligence Data Science Specialist
- PROSO030 – Certified Internet Web (CIW) Data Analyst Specialist
- PROSO006 – Certified Internet Web (CIW) Database Design Specialist
- PROSO017 – Certified Internet Web (CIW) JavaScript Specialist
- PROSO033 – Certified Internet Web (CIW) Multimedia Specialist
- PROSO031 – Certified Internet Web (CIW) Social Media Strategist
- PROSO032 – Certified Internet Web (CIW) User Interface Designer
- PROSO023 – Certified Internet Web (CIW) Web Development Professional

- PROSO024 – Certified Internet Web (CIW) Web Foundations Associate
- PROSO025 – Certified Internet Web (CIW) Web Security Associate
- PROSO010 – Certified Internet Web (CIW) Web Security Professional
- PROSO026 – Certified Internet Web (CIW) Web Security Specialist
- NATHA003 – Certified Medical Administrative Assistant (CMAA)
- ACOPC007 – Certified Professional Biller (CPB)
- ACOPC006 – Certified Professional Coder (CPC)
- SOLID003 – Certified Solidworks Associate – Academic (CSWA-Academic)
- CWNPT001 – Certified Wireless Network Administrator (CWNA)
- CISCO010 – Cisco Certified Design Expert (CCDE)
- CISCO026 – Cisco Certified Network Associate (CCNA)
- CISCO028 – Cisco Certified Support Technician (CCST) Cybersecurity
- CISCO029 – Cisco Certified Support Technician (CCST) Networking
- COMPT001 – CompTIA A+
- KNOWL003 – HTML/CSS Coding Specialist
- HVACE004 – HVAC Excellence Employment Ready – Electric Heat
- SMACA001 – Industry 4.0 Electrical Systems Specialist
- SMACA002 – Industry 4.0 Electrical Systems Specialist
- SMACA003 – Industry 4.0 Electro-fluid Power Systems Specialist
- SMACA004 – Industry 4.0 Instrumentation Specialist
- SMACA005 – Industry 4.0 Mechanical Systems Specialist
- SMACA007 – Industry 4.0 Operations Specialist
- SMACA008 – Industry 4.0 Robotics Specialist
- CERTI016 – Information Technology Specialist (ITS) – Artificial Intelligence
- CERTI014 – Information Technology Specialist (ITS) – Cloud Computing
- CERTI017 – Information Technology Specialist (ITS) – Computational Thinking
- CERTI018 – Information Technology Specialist (ITS) – Data Analytics
- CERTI003 – Information Technology Specialist (ITS) – Databases
- CERTI009 – Information Technology Specialist (ITS) – Device Configuration and Management
- CERTI011 – Information Technology Specialist (ITS) – HTML and CSS
- CERTI008 – Information Technology Specialist (ITS) – HTML5 Application Development
- CERTI013 – Information Technology Specialist (ITS) – Java
- CERTI010 – Information Technology Specialist (ITS) – Java Script
- CERTI006 – Information Technology Specialist (ITS) – Network Security
- CERTI007 – Information Technology Specialist (ITS) – Networking
- CERTI012 – Information Technology Specialist (ITS) – Python
- CERTI004 – Information Technology Specialist (ITS) – Software Development
- INTUT004 – Intuit Certified Bookkeeping Professional
- KNOWL004 – JavaScript Coding Specialist
- INPI001 – Linux Essentials 010
- INTUT003 – Master Entrepreneurship Certification
- MICRO117 – Microsoft 365 Certified Enterprise Administrator Expert

- MICRO123 – Microsoft 365 Certified Fundamentals
- MICRO111 – Microsoft Certified Solutions Developer (MCSD) – App Builder
- MICRO120 – Microsoft Certified: Azure Administrator Associate
- MICRO121 – Microsoft Certified: Azure AI Engineer Associate
- MICRO124 – Microsoft Certified: Azure AI Fundamentals
- MICRO125 – Microsoft Azure Data Fundamentals
- MICRO129 – Microsoft Certified Azure Developer Associate
- MICRO126 – Microsoft Certified: Azure Fundamentals
- MICRO131 – Microsoft Certified: Microsoft Security, Compliance and Identity Fundamentals
- MICRO122 – Microsoft Certified: Power Platform Developer Associate
- MICRO128 – Microsoft Certified: Power Platform Fundamentals
- MSSCN001 – MSSC Certified Production Technician (CPT)
- NIFMS021 – NIMS Industrial Technology Maintenance Level 1 Bundle (9 exams)
- NIFMS002 – NIMS Machining – CNC Lathe Programming Setup & Operations
- NIFMS014 – NIMS Machining Level 1 – CNC Milling: Operations
- NIFMS001 – NIMS Machining Level 1 – CNC Milling: Programming Setup & Operations
- ORACL003 – Oracle Certified Master (OCM): Database
- ORACL002 – Oracle Certified Professional (OCP): Database
- ORACL005 – Oracle Certified Professional (OCP): Java Programmer
- ORACL001 – Oracle Foundations Associate: Database
- INTUT001 – Quickbooks Certified User
- SALES001 – Salesforce Certified Administrator
- AMSFQ011 – Six Sigma Black Belt (CSSBB)
- AMSFQ012 – Six Sigma Green Belt (CSSGB)
- ISOGR001 – TOSA Autodesk AutoCAD Certified User – Advanced or Higher (Secondary)
- ISOGR007 – TOSA Autodesk AutoCAD Certified User – Expert Level (Postsecondary)
- ISOGR008 – TOSA Graphics Certified User – Expert Level (Postsecondary)
- ISOGR012 – TOSA Graphics Certified User for Adobe – Visual Design (Advanced Level or Higher)
- ISOGR002 – TOSA JavaScript Certified User – Advanced or Higher (Secondary)
- ISOGR010 – TOSA JavaScript Certified User – Expert Level (Postsecondary)
- ISOGR011 – TOSA Python Certified User – Expert Level (Postsecondary)
- ISOGR004 – TOSA Web Developer Certified User – Advanced or Higher (Secondary)
- ISOGR009 – TOSA Web Developer Certified User – Expert Level (Postsecondary)
- ISOGR005 – TOSA WordPress Certified User – Advanced or Higher (secondary)
- KNOWL010 – T-SQL Coding Specialist
- UNITY0003 – Unity Certified User: Artist
- UNITY002 – Unity Certified User: Programmer
- UNITY004 – Unity Certified User: VR Developer
- KNOWL014 – WordPress Certified Administrator
- KNOWL013 – Word Press Certified Developer

- KNOWL002 – WordPress Certified Editor
- KNOWL011 – WordPress Elementor Specialist
- KNOWL012 – WordPress Woo Commerce Specialist

The Triumph funding request of \$4 million will be utilized for renovation of an existing building on the Pensacola Campus (located at 1000 College Blvd., Pensacola, FL 32504) and programming costs (such as fee waivers, technology, furniture, and instructors to increase capacity).

(v) Summary timeline for the proposed project:

| Activity | Month(s) |
|--|-----------------|
| Receipt of the award approval notice | 1 |
| Design work | 2-6 |
| Bid and Negotiation | 6-7 |
| Renovation Construction | 7-15 |
| Issue purchase order for furniture and equipment | 9-12 |
| Construction complete | 15 |
| Furniture and equipment installed | 15-16 |
| Classes begin in the new facility | 16-18 |